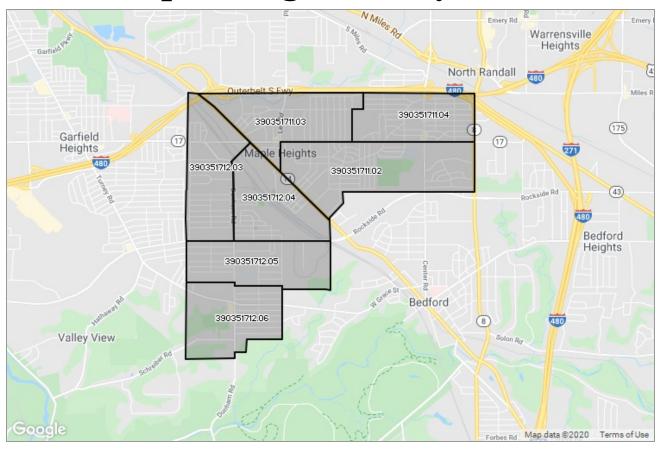


MARKET DATA REPORT

Maple Heights - July 2020



Report Characteristics

Report Name:

Maple Heights - July 2020

Report Date Range:

7/2019 - 7/2020

Filters Used:

Location

Avg/Med: Both

Include Metrics By: ZIP Code

Run Date: 08/11/2020

Scheduled: No

Presented by

Akron Cleveland Association of REALTORS®

(216) 901-0130

Other: https://www.akronclevelandrealtors.com/

9100 South Hills Blvd.

Suite 150

Broadview Heights, OH 44147







Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2020	Jul 2019	+ / -	YTD 2020	YTD 2019	+ / -
Listing Activity Charts Metrics						
New Listing Count	53	41	+29.3%	287	284	+1.1%
New Listing Volume	\$4,853,199	\$2,679,600	+81.1%	\$22,871,449	\$19,147,749	+19.4%
Active Listing Count	49	131	-62.6%	NA	N/A	
Active Listing Volume	\$4,597,440	\$9,124,399	-49.6%	WA	NA	
Average Listing Price	\$93,825	\$69,652	+34.7%	\$83,907	\$66,479	+26.2%
Median Listing Price	\$75,000	\$60,000	+25%	\$70,440	\$60,002	+17.4%
Average Listing Price per Sq Ft	\$76	\$59	+29%	\$67	\$57	+17.5%
Median Listing Price per Sq Ft	\$67	\$54	+24.1%	\$61	\$52	+17.6%
Median Daysin RPR	29	61	-52.5%	64.04	60.91	+5.1%
Months of Inventory	1.9	6.6	-71.2%	3.4	4.8	-30.2%
Absorption Rate	53.06%	15.27%	+37.8%	29.64%	20.7%	+8.9%
Sales Activity Charts Metrics						
New Pending Sales Count	58	51	+13.7%	368	306	+20.3%
New Pending Sales Volume	\$4,877,798	\$3,658,700	+33.3%	\$27,323,627	\$20,836,614	+31.1%
Pending Sales Count	79	43	+83.7%	NA	N/A	
Pending Sales Volume	\$7,085,426	\$3,072,250	+130.6%	NA	N/A	
Closed Sales Count	37	30	+23.3%	208	174	+19.5%
Closed Sales Volume	\$2,782,475	\$1,930,350	+44.1%	\$13,935,848	\$10,796,972	+29.1%
Average Sales Price	\$75,202	\$64,345	+16.9%	\$66,999	\$62,052	+8%
Median Sales Price	\$72,500	\$63,000	+15.1%	\$67,026	\$58,609	+14.4%
Average Sales Price per Sq Ft	\$61	\$58	+6.2%	\$59	\$53	+11%
Median Sales Priœ per Sq Ft	\$64	\$55	+16.4%	\$60	\$52	+14.9%
Distressed Charts Metrics		***************************************				
Distressed Listing Count	1	14	-92.9%	WA	NA	

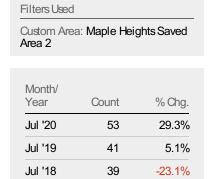


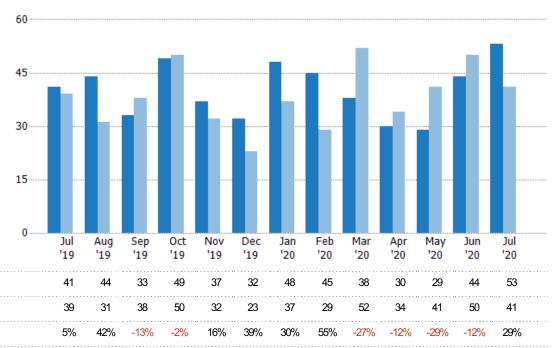




New Listings

The number of new residential listings that were added each month.





New Listing Volume

Percent Change from Prior Year

Current Year

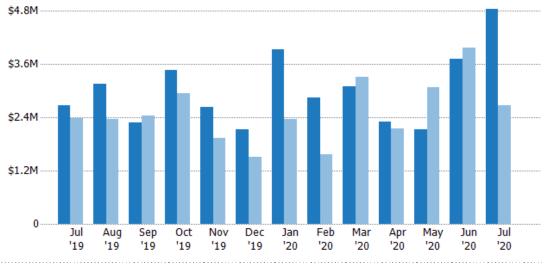
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Maple Heights Saved Area 2

Month/ Year	Volume	% Chg.
Jul '20	\$4.85M	81.1%
Jul '19	\$2.68M	12.3%
Jul '18	\$2.39M	-31.4%



Current Year \$2.68M \$3.16M \$2.29M \$3.48M \$2.64M \$2.13M \$3.93M \$2.85M \$3.1M \$2.3M \$2.12M \$3.72M \$4.85M

Prior Year \$2.39M \$2.36M \$2.44M \$2.95M \$1.94M \$1.51M \$2.37M \$1.57M \$3.32M \$2.15M \$3.08M \$3.97M \$2.68M

Percent Change from Prior Year 12% 34% -6% 18% 36% 42% 66% 81% -7% 7% -31% -6% 81%

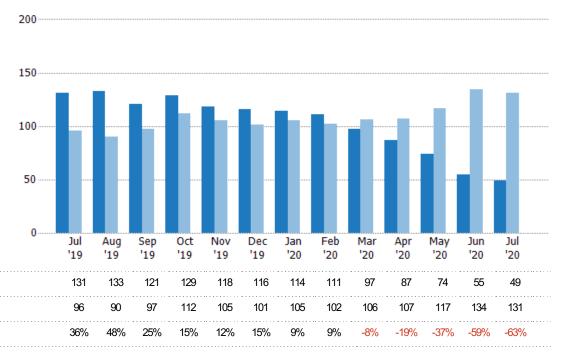


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Jul '20	49	-62.6%
Jul '19	131	36.5%
Jul '18	96	5.2%



Active Listing Volume

Percent Change from Prior Year

Current Year

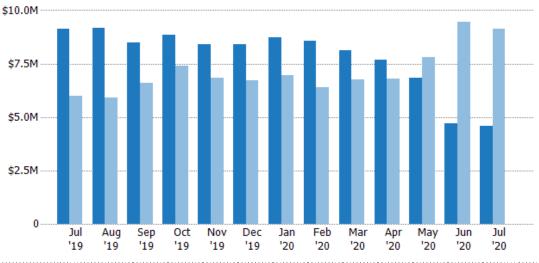
Prior Year

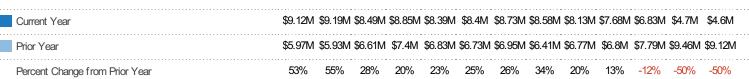
The sum of the listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Maple Heights Saved Area 2

Month/ Year	Volume	% Chg.
Jul '20	\$4.6M	-49.6%
Jul '19	\$9.12M	52.7%
Jul '18	\$5.97M	-3%





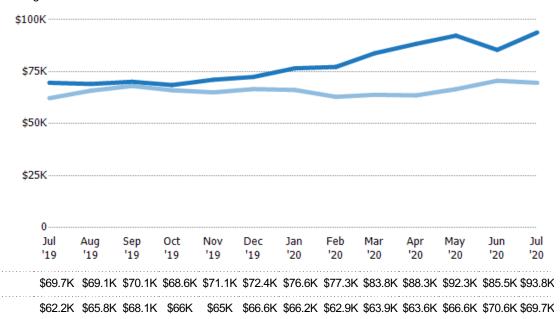


Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used	
Custom Area: Maple Heights Saved Area 2	t

Month/ Year	Price	% Chg.
Jul '20	\$93.8K	34.7%
Jul '19	\$69.7K	11.9%
Jul '18	\$62.2K	-7.8%



9%

16%

23%

31%

39%

Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

12%

5%

3%

4%

Filters Used Custom Area: Maple Heights Saved Area 2

Month/ Year	Price	% Chg.
Jul '20	\$75K	25%
Jul '19	\$60K	-3.2%
Jul '18	\$62K	-4.8%

\$80K	
\$60K	
\$40K	
\$20K	

	0 Jul '19	Aug '19	Sep '19			Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$60K	\$60K	\$62.9K	\$64.9K	\$67.9K	\$68.3K	\$67.9K	\$68.5K	\$69.9K	\$69.9K	\$72.2K	\$75K	\$75K
Prior Year	\$62K	\$65K	\$64.9K	\$64K	\$61K	\$61K	\$62K	\$60K	\$59.9K	\$56.9K	\$60K	\$61K	\$60K
Percent Change from Prior Year	-3%	-8%	-3%	1%	11%	12%	10%	14%	17%	23%	20%	23%	25%





Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.



			\$80												
Iters Use	d														
ustom Ar rea 2	rea: Maple Heig	hts Saved	\$60												
Month/ Year	Price/sq ft	% Chg.	\$40												
Jul '20	\$76.3	29%													
Jul '19	\$59.1	9.5%	\$20												
Jul '18	\$54	-12.8%													
			0 Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Y	ear		\$59.1	\$58	\$61.8	\$60.9	\$61.9	\$62	\$61	\$62.2	\$66.8	\$71.6	\$72.4	\$71	\$76.3
Prior Year	•		\$54	\$59.3	\$59.8	\$57.7	\$58.2	\$57.5	\$57.5	\$54.6	\$55.5	\$56.6	\$58	\$58.9	\$59.1
Percent C	hange from Prior	Year	10%	-2%	3%	6%	6%	8%	6%	14%	20%	27%	25%	20%	29%

Median Listing Price per Sq Ft

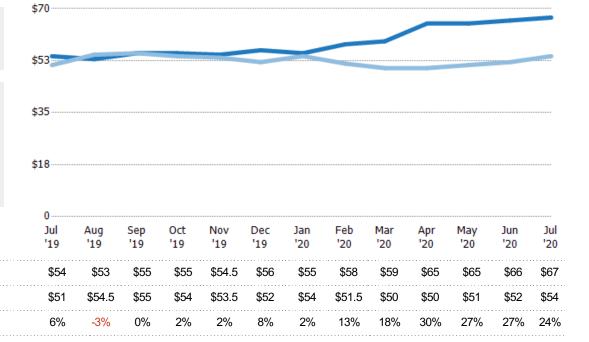
The median of listing prices divided by the living area of homes on market at the end of each month.

Area 2		
Month/ Year	Price/sq ft	% Chg.
Jul '20	\$67	24.1%
Jul '19	\$54	5.9%
Jul '18	\$51	-11.8%

Percent Change from Prior Year

Custom Area: Maple Heights Saved

Filters Used





Current Year

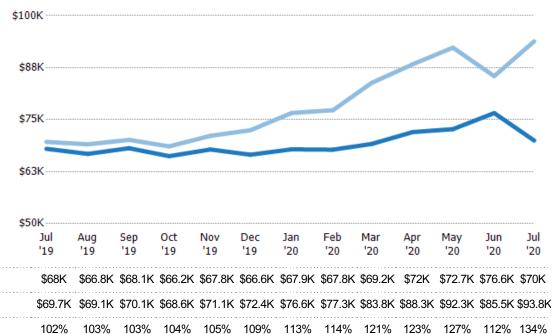
Prior Year



Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.





Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

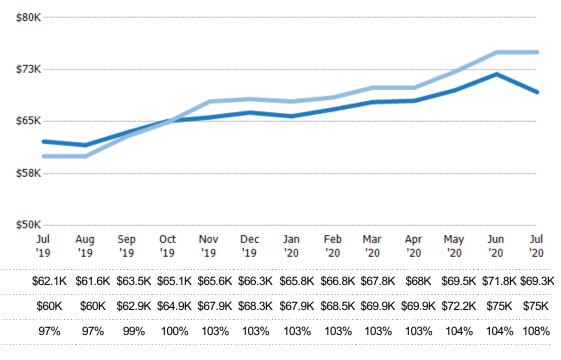
Filters Used

Custom Area: Maple Heights Saved Area 2

Avg Listing Price as a % of Avg Est Value

Avg Est Value

Avg Listing Price





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



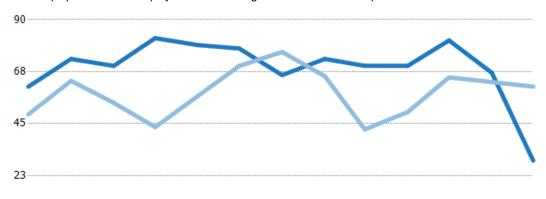
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Days	% Chg.
29	-52.5%
61	24.5%
49	20.4%
	29

Current Year
Prior Year



Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20	
 61	73	70	82	79	77.5	66	73	70	70	81	67	29	
 49	63.5	54	43.5	57	70	76	65.5	42.5	50	65	63	61	
 24%	15%	30%	89%	39%	11%	-13%	11%	65%	40%	25%	6%	-52%	

Median Days in RPR (By Zip)

Percent Change from Prior Year

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by zip.

Filters Used: Custom Area: Maple Heights Saved Area 2



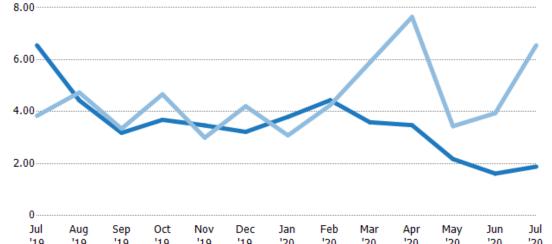


Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Custom Area: Maple Heights Saved Area 2

Month/ Year	Months	% Chg.
Jul '20	1.88	-71.2%
Jul '19	6.55	70.6%
Jul '18	3.84	-17.8%



	19	19	19	19	19	19	20	20	20	20	20	20	20
Current Year	6.55	4.43	3.18	3.69	3.47	3.22	3.8	4.44	3.59	3.48	2.18	1.62	1.88
Prior Year	3.84	4.74	3.34	4.67	3	4.21	3.09	4.25	5.89	7.64	3.44	3.94	6.55
Percent Change from Prior Year	71%	-6%	-5%	-21%	16%	-23%	23%	4%	-39%	-54%	-37%	-59%	-71%

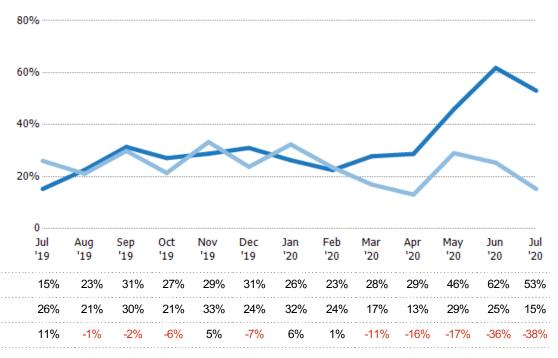
Absorption Rate

The percentage of inventory sold per month.

Filters Used

Custom Area: Maple Heights Saved Area 2

Month/ Year	Rate	Chg.
Jul '20	53%	-37.8%
Jul '19	15%	10.8%
Jul '18	26%	21.7%



Current Year

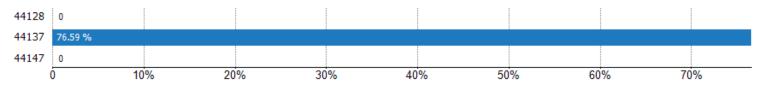
Change from Prior Year

Prior Year

Absorption Rate (By Zip)

The percentage of the inventory sold during the last month by zip.

Filters Used: Custom Area: Maple Heights Saved Area 2



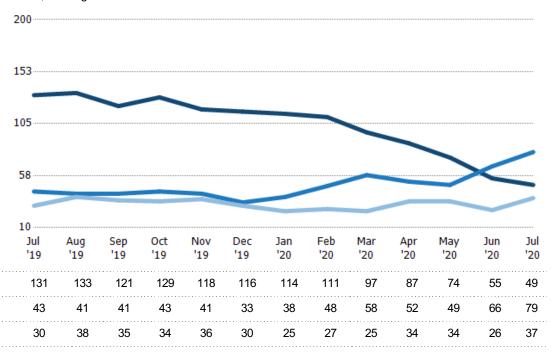
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Maple Heights Saved

Area 2





Active

Sold

Pending





New Pending Sales

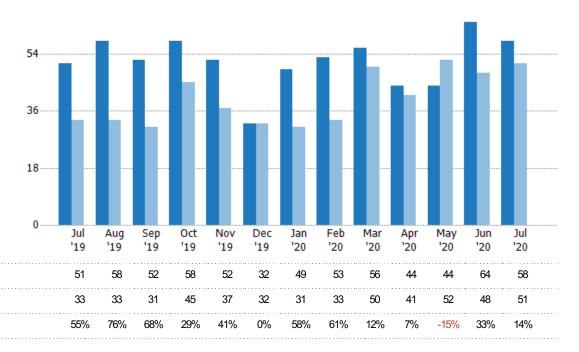
The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Jul '20	58	13.7%
Jul '19	51	54.5%
Jul '18	33	-24.2%

Current Year

Prior Year



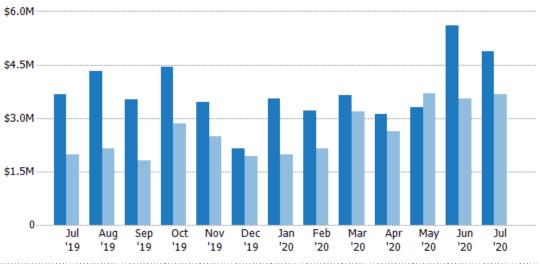
New Pending Sales Volume

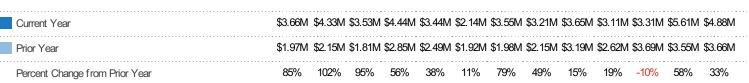
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Custom Area: Maple Heights Saved Area 2

Month/ Year	Volume	% Chg.
Jul '20	\$4.88M	33.3%
Jul '19	\$3.66M	85.5%
Jul '18	\$1.97M	-25.2%

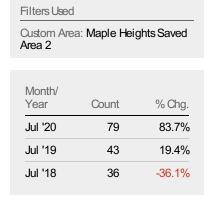






Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

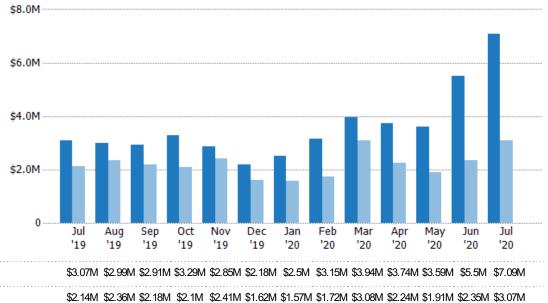
Percent Change from Prior Year

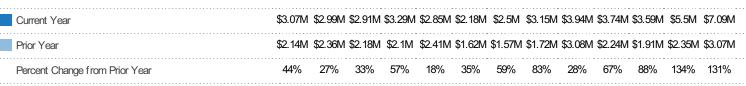
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.





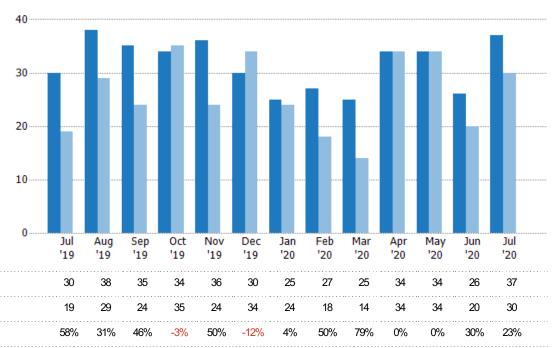


Closed Sales

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Jul '20	37	23.3%
Jul '19	30	57.9%
Jul '18	19	26.3%



Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

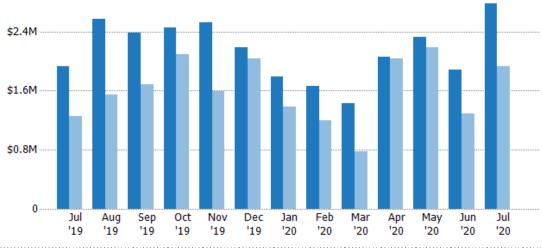
The sum of the sales price of residential properties sold each month.

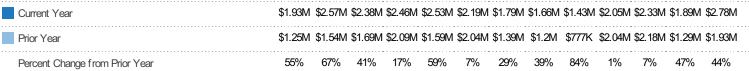
Filters Used

Custom Area: Maple Heights Saved

Area 2

Month/ Year	Volume	% Chg.
Jul '20	\$2.78M	44.1%
Jul '19	\$1.93M	54.5%
Jul '18	\$1.25M	-2.4%

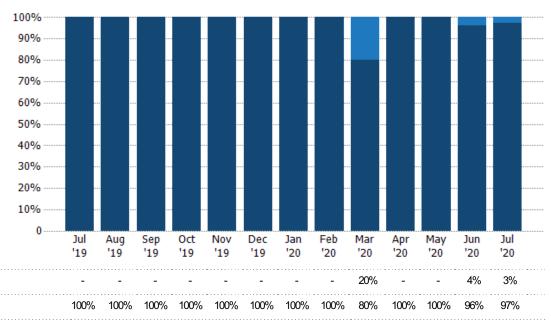




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.





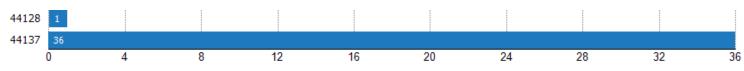
Closed Sales (By Zip)

Condo/Townhouse

Single Family Residence

The total number of residential properties sold during the last month by zip.

Filters Used: Custom Area: Maple Heights Saved Area 2





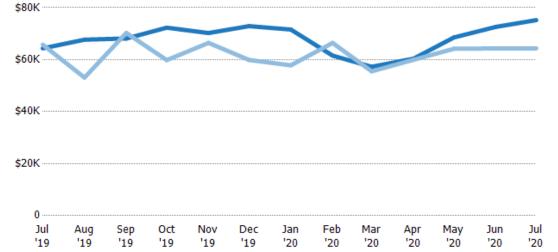


Average Sales Price

The average sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Jul '20	\$75.2K	16.9%
Jul '19	\$64.3K	-2.1%
Jul '18	\$65.7K	-22.7%



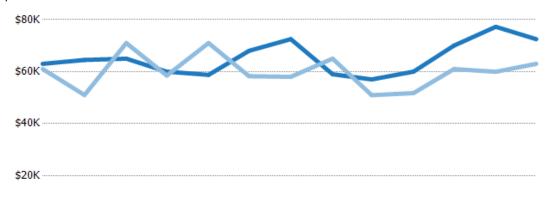
Current Year \$64.3K \$67.7K \$68.1K \$72.3K \$70.2K \$72.9K \$71.6K \$61.6K \$57.2K \$60.4K \$68.5K \$72.6K \$75.2K Prior Year \$65.7K \$53.1K \$70.3K \$59.8K \$66.4K \$59.9K \$57.8K \$66.4K \$55.5K \$59.9K \$64.2K \$64.3K \$64.3K Percent Change from Prior Year -2% 27% -3% 21% 6% 24% 3% 1% 7% 13% 17%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
Custom Area: Maple Heights Saved
Area 2

Month/ Year	Price	% Chg.
Jul '20	\$72.5K	15.1%
Jul '19	\$63K	3.3%
Jul '18	\$61K	-28.5%



	0												
	Jul '19	Aug '19	Sep '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20	Jul '20
Current Year	\$63K	\$64.5K	\$65K	\$60K	\$58.8K	\$68K	\$72.5K	\$59K	\$57K	\$60K	\$70K	\$77.3K	\$72.5K
Prior Year	\$61K	\$51K	\$71K	\$58.5K	\$71K	\$58.3K	\$58K	\$65K	\$51K	\$51.8K	\$61K	\$60K	\$63K
Percent Change from Prior Year	3%	26%	-8%	3%	-17%	17%	25%	-9%	12%	16%	15%	29%	15%

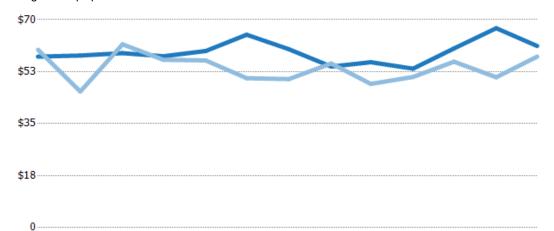


Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.



Month/ Year	Price/sq ft	% Chg.
Jul '20	\$61.1	6.2%
Jul '19	\$57.6	-3.9%
Jul '18	\$59.9	-36.7%



Jan

'20

Feb

'20

Mar

'20

Apr

'20

May

'20

Jun

'20

Jul

'20

Current Year	\$57.6	\$57.9	\$58.7	\$57.7	\$59.5	\$64.9	\$60	\$54.2	\$55.7	\$53.5	\$60.3	\$67.1	\$61.1
Prior Year	\$59.9	\$45.8	\$61.7	\$56.5	\$56.3	\$50.3	\$50	\$55.3	\$48.4	\$50.7	\$55.8	\$50.6	\$57.6
Percent Change from Prior Year	-4%	26%	-5%	2%	6%	29%	20%	-2%	15%	5%	8%	33%	6%

0ct

'19

Nov

'19

Dec

'19

Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

Jul

'19

Aug

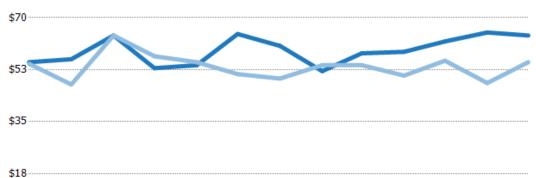
'19

Sep

'19

Filters Used Custom Area: Maple Heights Saved Area 2

Month/ Year	Price/sq ft	% Chg.
Jul '20	\$64	16.4%
Jul '19	\$55	0.9%
Jul '18	\$54.5	-37.6%





Current Year

Prior Year





Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.





Median Sales Price vs Median Listing Price

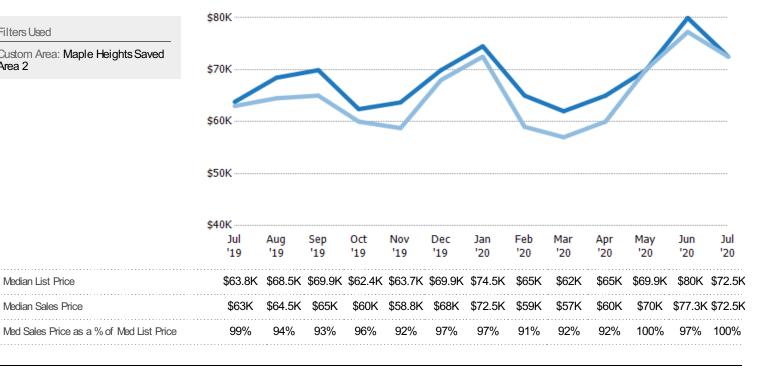
The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used Custom Area: Maple Heights Saved Area 2

Avg Sales Price as a % of Avg List Price

Avg List Price

Avg Sales Price



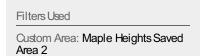
Median List Price

Median Sales Price



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used Custom Area: Maple Heights Saved Area 2

Avg Sales Price as a % of Avg Est Value

Avg Est Value

Avg Sales Price



Median Est Value

Median Sales Price

Distressed Listings

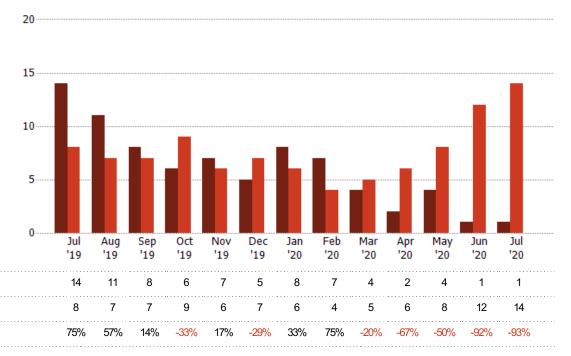
The number of distressed residential properties that were for sale at the end of each month.



Month/ Year	Count	% Chg.
Jul '20	1	-92.9%
Jul '19	14	75%
Jul '18	8	112.5%

Current Year

Prior Year



Distressed Listings (By Zip)

Percent Change from Prior Year

The number of distressed single-family, condominum and townhome properties that were for sale at the end of the last month by zip. Filters Used: Custom Area: Maple Heights Saved Area 2

44137	1								
	0	0.12	0.24	0.36	0.48	0.60	0.72	0.84	0.96





Distressed Sales

Current Year

Prior Year

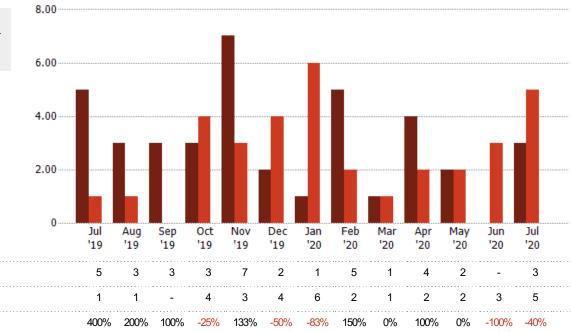
Percent Change from Prior Year

The count of distressed residential properties sold each month.

Filters Used

Custom Area: Maple Heights Saved

Area 2









Sales Activity by ZIP

Jul 2020

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
44128	1	\$65,000	1	\$29,000	\$29,000	\$29,000	\$20	\$20	88
44137	77	\$6,470,426	36	\$2,753,475	\$76,485	\$73,000	\$62	\$62	17





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details				Listing Activity Charts
Report Name: Map	ole Heights - July 2020			✓ New Listings
Run Date: 08/11/20	020			Active Listings
Scheduled: No			✓ Avg/Med Listing Price	
Report Date Rang	e: From 7/2019 To: 7/2	2020		▼ Avg/Med Listing Price per Sq Ft
Information Inc	ludod			▼ Avg/Med Listing Price vs Est Value
			d .	✓ Median Days in RPR
✓ Include Cover S		d	▼ Averages	Months of Inventory
Include Key Met	-	Include Appendix	Medians	Absorption Rate
Include Metrics * The Key Metrics Taba month that is included.	_	s are calculated using a weighted average	of the median values for each	Sales Activity Charts ☑ Active/Pending/Sold
MLS Filter				✓ New Pending Sales✓ Pending Sales
MLS:	All			☑ Closed Sales
Lietina Filtore				Avg/Med Sales Price
Listing Filters				Avg/Med Sales Price per Sq Ft
Property Types:	All			✓ Avg/Med Sales Price vs Listing Price
Sales Types:	All			✓ Avg/Med Sales Price vs Est Value
Price Range:	None			Distressed Charts
				☑ Distressed Listings
Location Filters	5			✓ Distressed Sales
Custom Area:	Maple Heights Save	d Area 2		Data Tables Lhing 7/2020 data
				Data Tables Using 7/2020 data
				Listing Activity by ZIPListing Activity by Metro Area
				Sales Activity by ZIP
				Sales Activity by Metro Area

